

Munich, November 2017

Statements about productronica India 2017

Exhibitor statements:

“The response from productronica India has been very good and we expect to find more customers through this event in the future as well”, **Deepak Deshmukh, Director, Unisert Machines Pvt. Ltd.**

“productronica India was an excellent show for us and we are very impressed by the number of visitors. We received many relevant enquiries and look forward to be back in 2018”, **Suresh Nair, Director, Leaptch Corporation**

“productronica India was really good. We expected to find new business contacts and customers. We were able to demonstrate our machines and met our participation objectives”, **S.S. Bist, General Manager, Maxim SMT**

“The response so far has been truly promising. We also hope that all the gathered queries will convert into meaningful business. It was good to see a number of new faces participating in productronica India along with our regular customers. There is a huge potential for the growth in the electronics sector because India is slowly moving towards the direction of “Make in India”. Its popularity is also globally evident as international companies are coming to productronica India and join forces with the Indian companies”, **Varun Manwani, Director, Sahasra Electronics Pvt. Ltd.**

“productronica India brought us better visibility, new customers and interesting applications as this is a very popular domain. We highlighted our technology on this platform and received good response”, **Manu Sharma, General Manager, Nikon India Pvt. Ltd.**

“productronica India is a very interesting trade fair. We did not only meet our regular customers but also new investors. Our expectations were very simple as we wanted more and more visitors to come meet us and the trade fair met our expectations”, **Soni Saran Singh, Executive Director, NMTRONICS India Pvt. Ltd.**

“productronica India was great for us this year as we met a lot of visitors. We expect to get more customers and contacts which allows us to grow. This is the reason why we have participated in this event”, **Lim Khoon Heng, ASM (Assembly Systems Singapore Pte Ltd.)**

“The trade fair productronica India was really good for us. There is a good mix of visitors and our expectations are now even higher for the coming editions”, **Ajay Sethi, Dire, Weller, Director Sales South Asia**

“productronica India has been fantastic. Primarily, we were looking for customers here. We are an export oriented company but currently we are interested in manufacturing”, **N. Jeyakumar, Senior Vice President Sales & Marketing, Syrma Technology Pvt. Ltd.**

“The response was great. productronica India is a must-go-to event in this market and everyone attends. We will continue to exhibit in the next years”, **Masafumi Himeno, Divisional Director, Panasonic**

Statements about the India summit/CEO Forum:

“electronica India and productronica India are very attractive for the electronics sector since it is a growing sector in India right now. As Invest India said, there is a huge gap in the market demand and supply in this sector. That is why we are participating in the Advantage India summit and our aim is to attract investments. We are developing an electronic manufacturing cluster near Raipur which is the first smart city in India. We are looking for more investors in the electronic manufacturing cluster project which is around 120 acres in this smart city.”

O.P. Banjare, Incharge Industrial Promotion/Project Development & Financial Cell, Chhattisgarh State Industrial Development Corporation Limited:

“I am very enthusiastic about the trade shows electronica India and productronica India. We put a great deal of emphasis on raising awareness about the electronics industry in India especially on the Indian supply chain and manufacture. Then of course we have the Prime Minister’s initiative of Make in India. We want to promote our global business in India. Our aim is to find out places to promote our manufacture and to converse with relevant government officers so that we can highlight some of the programs they can put in place”, **Deepak Thakkar, Head of India Business Development, Flextronics Ltd.**

“I think it is great that trade platforms like electronica India have become a flagship event for the electronics industry in India. We are extremely happy that it takes place annually. We are really excited about the kind of interest we are getting from the international community. We visited the exhibition and met a lot of international companies that participated. Thank you so much for having us here”, **Payal Kaul, Vice President, Invest India**

Statements from buyers, visiting productronica India 2017:

“I was pleased to take part in the Buyer-Seller forum at electronica India and productronica India as this is the best opportunity for us to meet various types of vendors and I am very happy about the quite fruitful discussions we had with the Taiwanese delegates. We are looking for multiple players from Taiwan”, **M. Soundarakumar, Director, Centre for Development of Telematics**

“We visited electronica India and productronica India to meet all suppliers and evaluate the new technologies. The environment is really good and there is so much to explore here. Interacting with the present suppliers can support our business. Exhibitions like these have the potential to generate more business opportunities in India. It is giving the suppliers and customers a chance to get better growth opportunities”, **Sudhir Shukla, Manager Foreign Purchase, Lava International Ltd.**

“electronica India and productronica India are very large events. Messe Muenchen India is doing a great job in promoting the industry. This is a great platform to share ideas”, **Dr. Ravi Damodaran, President, Varroc**